Lockheed Martin Expands Latin American Presence With Chilean Office, Announces New Appointment

SANTIAGO, Chile, Nov. 22, 2019 – Lockheed Martin (NYSE:LMT) has announced its registration of an office in Chile and the appointment of Patricia Tobar as a senior manager for Business Development, with responsibility for supporting business pursuits across Latin America.

The developments represent an expansion of the company's presence on the continent, which is growing as Lockheed Martin strengthens its presence and partnerships in the region. They complement existing facilities Mexico, Brazil and Colombia – where Sikorsky, a Lockheed Martin company, provides maintenance and training for the more than 150 Black Hawk helicopters that operate in five countries across the continent. The company is also pursuing several naval missions, building on its current integration of the combat management systems for the Chilean Navy's Type 23 Frigates.

Lockheed Martin's presence in Latin America dates back more than 50 years, beginning with the C-130 Hercules tactical airlifter that currently serves 11 nations, including Chile. Three Latin American countries operate P-3 Orion maritime patrol aircraft, with Chile recently completing a major fleet upgrade. Chile also operates more than 40 of the world's most successful, proven fighter, the F-16.

"It's our mission to deliver innovative solutions to help keep people safe. We're excited to grow our presence in the region and Patricia's appointment helps us work even more closely with our customers across Latin America to understand their needs and deliver for them," said Andy Winns, Lockheed Martin International's chief executive for Latin America.

Patricia Tobar's previous experience includes nine years working in the defence sector in Chile and Colombia, as well as three years as Defense and Security Officer for the British Embassy in Santiago.

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