Erco Aerospace, Inc. Signs Exclusive Worldwide Distribution Agreement With Tronair For Military Aftermarket Support

Milwaukee, Wisconsin - Tronair has selected Derco Aerospace, Inc., a Sikorsky company, as its exclusive channel partner for the military aftermarket in a three-year agreement covering all ground support equipment (GSE). Sikorsky Aircraft Corp. is a subsidiary of United Technologies Corp. (NYSE:UTX).

“Derco is focused on providing military operators and maintainers comprehensive aircraft sustainment solutions and services. The agreement with Tronair provides Derco’s customers access to a vast array of GSE products from a trusted source,” said Mark Konzal, vice president of business development at Derco Aerospace. “Tronair’s innovative spirit and dedication to the military aftermarket is exemplary and Derco is proud to have this partnership with Tronair.”

Under the agreement, Derco Aerospace will market Tronair’s portfolio of products which includes ground power and hydraulic units, jacks, stands, servicing products, electrical stands, tugs, and more. “The combination of Derco’s reach in the military aftermarket and Tronair’s reputation for engineering enduring and reliable products is an ideal match up that will benefit international operators and MRO facilities,” described Mark Iddon, executive vice president of sales and marketing at Tronair.

Founded in 1979, Derco Aerospace, Inc. is based in Milwaukee, Wisconsin, and is a recognized leader in providing aircraft spares distribution, logistics, component repair, and technical solutions to customers around the globe. Through solid relationships with premier original equipment manufacturers (OEMs), Derco maintains one of the largest and most diversified aircraft spares inventories in the world. Today, Derco is an integrator and full service logistics solutions provider - supporting military and commercial fleets in more than 65 countries.

Sikorsky Aircraft Corp., based in Stratford, Connecticut, is a world leader in helicopter design, manufacture and service. Their aftermarket support provides comprehensive capabilities to rotary and fixed wing aircraft throughout the world. It offers its military and commercial operators a full portfolio of support services, including material distribution, maintenance, overhaul & repair, aircraft modifications and life-cycle support.

United Technologies Corp., based in Hartford, Connecticut, provides high technology products and support services to the aerospace and building systems industries.

Tronair is a leader in the manufacture of ground support equipment for the global aviation market. The company is based in Holland, Ohio and has been in operation for 42 years.

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