

Lockheed Martin And Copenhagen Airport Partner In Consultancy To Help Airports Improve Operations

GAITHERSBURG, Md., Sept. 5, 2014 /PRNewswire/ -- BEONTRA, a Lockheed Martin Company, and Copenhagen Airport (CPH) are partnering to offer a new consulting service to help airports maximize available data to improve operations.

Airports have an abundance of data that goes unused during operational planning. The joint Lockheed Martin and CPH consultancy service will help airports analyze data and optimize processes to get the most out of their operations. The end result is that airports will increase passenger satisfaction while using the airports' existing infrastructure, which is critical as terminal expansion is a costly investment.

CPH, which the Air Transport Research Society has named the "Most Efficient Airport in Europe" for nine out of the past eleven years, has successfully applied data analysis to realize significant cost savings. The airport saved \$10 million a year through improved staff planning at security checkpoints and an additional \$25 million for check-in by operating within the airport terminal's current infrastructure.

"After working closely with Copenhagen Airport and experiencing its proficiency, creating a consultancy partnership seemed like a logical next step in further developing our relationship," said Christian Roth, CEO of BEONTRA, a Lockheed Martin Company. "We are confident that CPH's expertise and hands-on knowledge combined with our Scenario Planning Suite would prove valuable for almost every airport."

Thomas Hoff Andersson, director of Airport Optimization at CPH, said, "We are thrilled to continue our journey with Lockheed Martin. I am sure the combination of solid experience in airport optimization from CPH, and other international airports, coupled with state-of-the-art systems from Lockheed Martin, will be an interesting and value-adding package for most airports."

Kristian Durhuus, Chief Operating Officer of Copenhagen Airports, said: "We consider this partnership a unique opportunity to bring the best of two worlds together, Lockheed Martin's extensive global aviation network combined with industry-leading optimization experience of Copenhagen Airports."

CPH served more than 24 million passengers in 2013, making it the largest airport in Scandinavia. As the primary hub for Scandinavian Airlines, CPH has a large network in Europe and serves more than 10 destinations in North America and Asia.

Headquartered in Bethesda, Maryland, Lockheed Martin is a global security and aerospace company that employs approximately 113,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The Corporation's net sales for 2013 were \$45.4 billion.

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