

# Lockheed Martin, NGA.NET Partner To Provide Cloud-Based Recruiting And Hiring System For Federal Agencies

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ROCKVILLE, Md., March 19, 2013 /PRNewswire/ -- Lockheed Martin [NYSE:LMT] and NGA.NET U.S. Public Sector have partnered on a cloud-hosted recruiting and hiring system for federal agencies. Known as [StaffAcq360™](#), the information technology system allows organizations to more quickly recruit and hire quality candidates while reducing associated costs.

(Logo: <http://photos.prnewswire.com/prnh/20110419/PH85737LOGO-b>)

StaffAcq360 is a cost-effective, highly adaptable solution that assists agencies in attracting, assessing and hiring the right staff. Lockheed Martin developed the solution, which is powered by NGA.NET's [eRecruit](#) talent acquisition system. Through a web-based portal, StaffAcq360 delivers advanced tools and enhanced reporting, search, security, selection and onboarding capabilities to improve and optimize an organization's recruitment processes.

"As the federal government's largest provider of human resources systems and services, Lockheed Martin has demonstrated expertise in government recruiting and hiring," said Elmer Nelson, director of human capital solutions at Lockheed Martin's Information Systems & Global Solutions. "We have applied our experience supporting approximately two million federal and uniformed personnel to ensure StaffAcq360 addresses agencies' complex recruitment and hiring challenges."

The benefits of StaffAcq360 include:

- Decreasing employee turnover by facilitating the recruitment and hiring of highly qualified candidates who better match open positions
- Reducing recruitment costs by ensuring the most qualified candidates are evaluated
- Condensing hiring timeline by addressing all stages from job requisition creation through on-boarding and beyond.

"This partnership brings together Lockheed Martin's proven human capital expertise and NGA.NET's powerful talent acquisition technology to ensure federal agencies can recruit and retain the best talent to fulfill their missions," said Mike Giuffrida, co-founder and CEO of NGA.NET U.S. Public Sector. "Through our agile approach to technology, eRecruit easily integrates into existing enterprise systems and works with agencies' business processes to deliver the intelligence necessary to tackle today's pressing and evolving human capital challenges."

StaffAcq360 is hosted behind a secure firewall in Lockheed Martin's Federal Information Security Management Act-compliant cloud. It is available to federal agencies on a software-as-a-service subscription basis from Lockheed Martin's GSA Schedule 738X SIN 595-21.

Headquartered in Bethesda, Md., Lockheed Martin is a global security and aerospace company that employs about 120,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The corporation's net sales for 2012 were \$47.2 billion.

[NGA.NET U.S. Public Sector](#), a division of NGA.NET, builds talent acquisition and management technology that delivers the industry's most configurable workflow solutions required for public sector organizations to achieve outstanding workforce performance. For over a decade, the company has worked with organizations to ensure their HR solutions allow them to work efficiently, build a talented team and create a thriving organization.

For additional information, visit our website:

<http://www.lockheedmartin.com/us/products/staffacq.html>

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