# Lockheed Martin, Microsoft To Take EPA To The Cloud

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ROCKVILLE, Md., Oct. 31, 2012 /PRNewswire/ -- Lockheed Martin (NYSE:LMT) and Microsoft received a$9.8 million contract to migrate the Environmental Protection Agency (EPA) to Microsoft Office 365, a cloud-based collaboration and communication service. This transition will improve EPA employees' access to communications and mobility tools and will offer EPA a significant cost savings. The new system is expected to save approximately $12 million over the four-year contract period.

(Logo: http://photos.prnewswire.com/prnh/20110419/PH85737LOGO-b )

"EPA and Lockheed Martin have a long and productive relationship. I am excited to have them assist us in transforming the way our employees work and collaborate with one another," said Malcolm Jackson, Assistant Administrator for Environmental Information and Chief Information Officer at the U.S. Environmental Protection Agency.

Under the terms of the contract, approximately 25,000 users of EPA e-mail will be transitioned to Office 365 for Government, a new multi-tenant service that stores U.S. government data in a segregated community cloud and includes e-mail, calendars, scheduling and collaboration tools for internal and external use. Lockheed Martin will manage the migration and provide engineering and ongoing integration services. The primary e-mail migration will be completed in early 2013.

"Lockheed Martin has supported the IT needs of the EPA for more than 35 years," saidFrank Armijo, vice president of Lockheed Martin Energy Solutions. "By providing cloud-based tools that facilitate collaboration, communication and cost savings across the agency, our team is dedicated to the EPA's mission."

Lockheed Martin has several cloud services such as the proven Solutions as a Service (SolaS™) secure cloud delivery innovation, which combines domain expertise, proven processes and smart technology. The corporation began its investment in cloud solution development in early 2008, with its first cloud implementation in early 2009. Since then, Lockheed Martin has been on the front lines of the cloud evolution, developing innovation centers, flexible cloud computing solutions and alliances with partners to provide the most comprehensive solutions to customers.

"The EPA will continue to lead the pack on environmental stewardship, and moving an IT environment to the cloud is a natural part of that," said Greg Myers, vice president of Microsoft Federal. "There is tremendous potential in the cloud, not only for transforming the way government employees work, but also for helping agencies meet their environmental and energy efficiency goals. Microsoft cloud services are backed by the latest innovations in data center design and energy efficiency, providing agencies with a unique opportunity to reduce their energy consumption, generate cost savings, and reduce the environmental impact of their overall technology footprint."

Microsoft delivers a variety of technologies that meet the unique needs of government agencies and their missions. These include private, public, and government community cloud offerings, as well as on premises solutions and hybrid architectures. The EPA joins a growing list of government agencies that have chosen to embrace cloud computing with Microsoft, including the Federal Aviation Administration, the State of California, the Defense Information Systems Agency, and the U.S. Department of Agriculture, which stands as the single largest U.S. government cloud deployment to date.

Lockheed Martin Energy Solutions also provides comprehensive services to utility and commercial customers. The corporation has contracts with eight of the top 10 largest utilities in the United States to run energy efficiency programs and provide smart grid and cyber security solutions**.**

Headquartered in Bethesda, Md., Lockheed Martin is a global security and aerospace company that employs about 120,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The corporation's net sales for 2011 were $46.5 billion

Founded in 1975, Microsoft (Nasdaq "MSFT") is the worldwide leader in software, services and solutions that help people and businesses realize their full potential.

*For additional information, visit our website:*
http://www.lockheedmartin.com

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