Lockheed Martin And Esri Sign Partnership Towards On-Demand Geospatial Apps And Services

"Gold Partner" Agreement Will Drive Mobile, Cloud-Based Geospatial-Intelligence Apps

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HERNDON, Va., July 12, 2011 /PRNewswire/ -- Lockheed Martin (NYSE: LMT) and Esri will collaborate on technologies to put online geospatial apps and services in the hands of more military, intelligence, homeland security and emergency response users worldwide. Lockheed Martin recently joined the Esri Partner Network as a Gold Tier partner to offer powerful geographic information systems (GIS) tools and apps to a wide range of U.S. and international customers.

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"As we drive to create GEOINT solutions that utilize innovative, on-line apps for novice and expert users alike, collaborating with a GIS leader like Esri will help us make those solutions more powerful, more integrated and more affordable," said Dan Rice, Lockheed Martin's Vice President of Spatial Solutions. "Combining Esri's industry-leading software with our expertise in advanced analytics, mobile networking and open-source intelligence will help us create a new generation of geospatial technology to address the rapidly-changing demands of our customers."

Lockheed Martin and Esri have previously worked together on several geospatial-intelligence programs for the U.S. Government and international customers. The companies will continue to collaborate on future geospatial opportunities for global customers, with a focus on enterprise GIS solutions that connect desktop and mobile users across a range of devices with a secure worldwide network.

"Having Lockheed Martin as a Gold Tier Partner will help us develop GIS technologies that are even more relevant to the geospatial community," noted Josh Lewis, Director, Esri Partner Network. "GIS is increasingly becoming a common platform for integrating and understanding all kinds of information and intelligence. Working with Lockheed Martin we'll be able to combine more data in more useful ways for troops, analysts and first responders."

As part of the Gold Tier agreement, Lockheed Martin will integrate innovative new Esri capabilities into its existing geospatial offerings, including its geospatial cloud infrastructure. Esri will provide specialized expertise, training and support to optimize its GIS software for mission-specific requirements and operations.

About Lockheed Martin

Headquartered in Bethesda, Md., Lockheed Martin is a global security company that employs about 126,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The Corporation's 2010 sales from continuing operations were $45.8 billion.

About Esri

Since 1969, Esri has been giving customers around the world the power to think and plan geographically. The market leader in geographic information system (GIS) technology, Esri software is used in more than 300,000 organizations worldwide including each of the 200 largest cities in the United States, most national governments, more than two-thirds of Fortune 500 companies, and more than 7,000 colleges and universities. Esri applications, running on more than one million desktops and thousands of Web and enterprise servers, provide the backbone for the world's mapping and spatial analysis. Esri is the only vendor that provides complete technical solutions for desktop, mobile, server, and Internet platforms. Visit us at esri.com/news.

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