## LOCKHEED MARTIN ANNOUNCES SECOND QUARTER 2010 RESULTS

- Second quarter net sales increase three percent to $\$ 11.4$ billion - Second quarter earnings from continuing operations decline one percent to $\$ 727$ million - Second quarter earnings per share from continuing operations increase five percent to $\$ 1.96$ - Second quarter cash from operations increases eight percent to $\$ 1.2$ billion - Increases outlook for earnings per share from continuing operations and cash from operations; decreases outlook for net sales due to discontinued operations

PRNewswire-FirstCall
BETHESDA, Md.
Lockheed Martin Corporation today reported second quarter 2010 net sales of $\$ 11.4$ billion, a 3 percent increase over the $\$ 11.1$ billion in 2009 . Earnings from continuing operations for the second quarter of 2010 were $\$ 727$ million, or $\$ 1.96$ per diluted share, compared to $\$ 731$ million, or $\$ 1.87$ per diluted share, in 2009. Cash from operations in the second quarter of 2010 was $\$ 1.2$ billion, compared to $\$ 1.1$ billion in 2009.
"We had strong second quarter financial results," said Chairman and CEO Bob Stevens. "Operationally, we're continuing to implement affordability initiatives that will enhance performance and lower cost, and our dedicated workforce is focused on meeting our commitments. Strategically, we decided to divest two units and realign others to strengthen performance over the long term. In the new reality of escalating demands and increasing constraints on resources, we continue to refine our portfolio of capabilities and services to provide the best, most affordable solutions for our customers, a secure future for our employees and value for our shareholders."

## Realignment and Planned Divestitures

As previously announced on June 2, 2010, we have taken certain portfolio-shaping actions designed to strengthen our business over the long term, as follows:
-- Disclosed plans to divest most of Enterprise Integration Group (EIG) and Pacific Architects and Engineers, Inc. (PAE), two businesses within Information Systems \& Global Solutions (IS\&GS); and
-- Realigned two IS\&GS businesses, Readiness \& Stability Operations (RSO) and Savi Technology, Inc., with our Simulation, Training and Support business to form the Global Training \& Logistics (GT\&L) line of business within Electronic Systems.

We are actively marketing PAE for sale and expect the transaction to occur around the end of 2010. As a result, PAE's operating results are included in discontinued operations and its assets and liabilities are classified as held for sale on the balance sheet. The plan to divest PAE is a result of customers seeking a different mix of services that do not fit with our long-term strategy.

We are currently evaluating the relative merits of a sale transaction for EIG compared to a spin-off of the EIG business to our stockholders. EIG's financial results will remain in IS\&GS' continuing operations until we either conclude that a sale is probable or close a spin-off transaction. We expect a transaction to occur around the end of 2010.

Our decision to divest EIG was based on our analysis of the U.S. Government's increased concerns about perceived organizational conflicts of interest within the defense contracting community. We have never had an organizational conflict of interest violation; however, the potential for conflicts arises in circumstances where a contractor providing certain types of advisory services or support to the U.S. Government is also involved in systems development activities. EIG provides systems engineering, architecture, and integration services and support to a broad range of government customers.

Certain financial information herein has been reclassified to reflect the realignment between the Electronic Systems and IS\&GS business segments and to exclude the PAE business from the IS\&GS business segment.

Summary Reported Results and Outlook

The following table presents the Corporation's results for the periods referenced in accordance with generally accepted accounting principles (GAAP):

| REPORTED RESULTS |  | 2nd Quarter |  | Year-to-Date |
| :---: | :---: | :---: | :---: | :---: |
| (In millions, except per share |  |  |  |  |
| data) | 2010 | 2009 | 2010 | 2009 |
|  | -- ---- | ---- | ---- |  |
| Net sales | \$11,442 | \$11,0 | 2 \$21, | 15 \$21,280 |

Operating profit


Earnings from continuing

| operations before income taxes | 1,030 | 1,050 | 1,943 | 2,025 |
| :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllll}\text { Income tax expense(2) } & 303 & 319 & 675 & 628\end{array}$

| Net earnings: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{lllll}\begin{array}{l}\text { Earnings from continuing } \\ \text { operations }\end{array} & 727 & 731 & 1,268 & 1,397\end{array}$ |  |  |  |  |
| Earnings from discontinued |  |  |  |  |
| operations(3) | 983 | 104 | 3 |  |
|  | --- --- --- |  |  |  |
| Net earnings | \$825 | \$734 \$ | 372 \$1,400 |  |
| Diluted earnings per share: |  |  |  |  |
| Continuing operations | \$1.96 | \$1.87 | \$3.38 | \$3.54 |
| Discontinued operations | 0.26 | 0.01 | 0.28 | 0.01 |
| -- | -- -- | -- |  |  |
| Diluted earnings per share | \$2.22 | \$1.88 | \$3.66 | \$3.55 |

Cash from operations $\quad \$ 1,225 \quad \$ 1,136 \quad \$ 2,874 \quad \$ 2,354$

1 Includes interest income and unrealized gains (losses), net on marketable securities held in a Rabbi Trust to fund certain employee benefit obligations.
2 The 2010 year-to-date amount includes an unusual charge resulting from legislation that eliminates the tax deduction for benefit costs reimbursed under Medicare Part D, which increased income tax expense by $\$ 96$ million.
3 The 2010 2nd quarter and year-to-date amounts include a \$96 million tax benefit due to the recognition of a deferred tax asset for PAE book and tax differences recorded when the decision was made to dispose of PAE.

The following table and other sections of this press release contain forward-looking statements, which are based on the Corporation's current expectations. Actual results may differ materially from those projected. See the "Forward-Looking Statements" discussion contained in this press release.
 document.

The Corporation's updated outlook for 2010 net sales, diluted earnings per share, and cash from operations incorporates: the removal of $\$ 750$ million in projected net sales and $\$ 30$ million in projected segment operating profit relating to PAE discontinued operations; a $\$ 30$ million increase in projected segment operating profit driven by improved performance within Space Systems; and a net $\$ 0.15$ per share improvement primarily due to a reduction in projected weighted average shares outstanding as a result of higher than anticipated share repurchase activity during the second quarter.

Our outlook for 2010 cash from operations anticipates that we will make at least $\$ 1.4$ billion in discretionary contributions to our pension trust during 2010. We have made discretionary contributions of $\$ 350$ million to our pension trusts through June 2010. We anticipate recovering approximately $\$ 1.0$ billion as CAS cost during 2010, with the remainder being recoverable in future years.

Our outlook does not include any financial effect of the voluntary executive separation program announced on July 6, 2010 as the financial results of the program will not be known until later in 2010. Our outlook also does not incorporate any financial effect related to the research and development (R\&D) tax credit, which expired on Dec. 31, 2009. The R\&D tax credit benefit will not be incorporated into our 2010 outlook or results unless it is extended by Congress. The benefit of the R\&D tax credit was approximately $\$ 0.11$ per share for 2009.

## Cash Deployment Strategy

We continued to execute our cash deployment strategy in the second quarter of 2010 by:
-- repurchasing 9.7 million shares at a cost of $\$ 782$ million in the quarter and 16.2 million shares at a cost of $\$ 1.3$ billion for the year-to-date period;
-- paying cash dividends totaling $\$ 233$ million in the quarter and $\$ 471$ million for the year-to-date period; and
-- expending capital of $\$ 131$ million during the quarter and $\$ 223$ million during the first six months of the year.

In May 2010, we issued $\$ 728$ million of new 5.72 percent Notes due 2040 (the New Notes), in exchange for $\$ 611$ million of our then outstanding debt securities (the Old Notes). We paid a premium of $\$ 158$ million, of which $\$ 117$ million was in the form of New Notes and $\$ 41$ million was paid in cash. The premium will be amortized to interest expense over the life of the New Notes.

## Segment Results

The Corporation operates in four principal business segments: Aeronautics; Electronic Systems; IS\&GS; and Space Systems.

The segment results and discussions that follow reflect the previously discussed realignment between the Electronic Systems and IS\&GS business segments as well as the exclusion of PAE from IS\&GS as discontinued operations. EIG results continue to be included in the continuing operations of IS\&GS.

Operating profit for the business segments includes equity earnings (losses) from their investments, because the operating activities of the investees are closely aligned with the operations of those segments. Our largest equity investments are United Launch Alliance (ULA) and United Space Alliance (USA), both of which are part of Space Systems.

The following table presents the operating results of the four business segments and reconciles these amounts to the Corporation's consolidated financial results.

| (In millions) | 2nd Quarter |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $2010 \quad 200$ | $09 \quad \text {----------- }$ | $10 \quad 2009$ |  |
| Net sales |  |  |  |  |
| Aeronautics | \$3,146 | \$3,086 | \$6,079 | \$5,867 |
| Electronic Systems | 3,528 | 3,395 | 5 6,804 | 6,564 |
| Information Systems \& Global |  |  |  |  |
| Solutions | 2,688 | 2,535 5, | 5,034 4, | 875 |
| Space Systems | 2,080 | 2,056 | 3,998 | 3,974 |
|  | -- -- | -- -- | -- |  |
| Total net sales | \$11,442 | \$11,072 | \$ 21,915 | \$21,280 |

Operating profit


In our discussion of comparative results, changes in net sales and operating profit generally are expressed in terms of volume and performance.

Volume refers to increases or decreases in sales resulting from varying production activity levels, deliveries, or service levels on individual contracts. Volume changes typically include a corresponding change in operating profit based on the estimated profit rate at completion for a
particular contract for design, development and production activities.
Performance generally refers to changes in contract profit booking rates. These changes to our contracts for products usually relate to profit recognition associated with revisions to total estimated costs at completion of the contracts that reflect improved (or deteriorated) operating or award fee performance on a particular contract. Changes in contract profit booking rates on contracts for products are recognized by recording adjustments in the current period for the inception-to-date effect of the changes on current and prior periods. Recognition of the inception-to-date adjustment in the current or prior periods may affect the comparison of segment operating results.

## Aeronautics

$\qquad$

| (\$ millions) | 2nd Quarter |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 20102 | 2009 |
|  |  |  |  |  |
| Net sales | \$3,146 | \$3,086 | \$6,079 | \$5,867 |
| Operating |  |  |  |  |
| profit | \$372 | \$399 | \$696 | \$754 |
| Operating margin | 11.8\% | 12.9\% | 11.4\% | \% 12.9 |

Net sales for Aeronautics increased by 2 percent for the quarter and 4 percent for the first six months of 2010 from the comparable 2009 periods. In both periods, sales increased in Air Mobility and declined in Combat Aircraft. The increase in Air Mobility primarily was attributable to higher volume on C-130J programs including deliveries and support activities. There were six C-130J deliveries in the second quarter of 2010 (compared to three in the second quarter of 2009) and nine in the first six months of 2010 (compared to six in the comparable period of 2009). The decrease in Combat Aircraft principally was due to lower volume on the F-35 System Development and Demonstration (SDD) contract, F-16 programs, including a decline in deliveries, as well as lower volume on F-22 and other combat aircraft programs. These decreases partially were offset by higher volume on the $\mathrm{F}-35$ production contracts. There were five F -16 deliveries in the second quarter of 2010 (compared to eight in the second quarter of 2009) and 11 in the first six months of 2010 (compared to 16 in the comparable period of 2009). Other Aeronautics Programs sales were relatively unchanged between periods.

Operating profit for Aeronautics decreased by 7 percent for the quarter and 8 percent for the first six months of 2010 from the comparable 2009 periods. In both periods, the decline in operating profit primarily was due to decreases in Combat Aircraft, which partially were offset by increases in Air Mobility and Other Aeronautics Programs. The decrease in Combat Aircraft's operating profit primarily was due to the lower volume on the F-35 SDD contract, $\mathrm{F}-16$ and $\mathrm{F}-22$ programs as well as a decrease in the level of favorable performance adjustments on other combat aircraft programs in 2010 compared to 2009. These decreases more than offset increased operating profit resulting from higher volume and improved performance on F-35 production contracts. The increase in Air Mobility operating profit primarily was due to the higher volume on $\mathrm{C}-130 \mathrm{~J}$ and other air mobility programs. The increase in Other Aeronautics Programs mainly was attributable to improved performance in sustainment activities and higher volume and improved performance on P-3 programs.

Electronic Systems

| (\$ millions) | 2nd Quarter |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | 2010 | 2009 | 2009 |  |
|  | ---- ---- | ---- | ---- |  |
| Net sales | \$3,528 | \$3,395 | \$6,804 | \$6,564 |
| Operating profit | \$432 | \$425 | \$836 | \$825 |
| Operating margin | 12.2\% | 12.5\% | 12.3\% | - 12.6\% |

Net sales for Electronic Systems increased by 4 percent for the quarter and first six months of 2010 from the comparable 2009 periods. In both periods, sales increased in GT\&L and Missiles \& Fire

Control (M\&FC) but declined in Mission Systems \& Sensors (MS2). The increase at GT\&L primarily was due to growth on readiness and stability operations and higher volume on simulation \& training programs. The increase at M\&FC primarily was due to higher volume on air defense and certain tactical missile programs, which partially were offset in the six month period by lower volume on fire control systems. The decrease at MS2 mainly was due to lower volume on ship \& aviation systems and undersea warfare programs, which partially were offset by higher volume on surface naval warfare and radar system programs.

Operating profit for Electronic Systems increased by 2 percent for the quarter and 1 percent for the first six months of 2010 from the comparable 2009 periods. During the quarter, operating profit increased at M\&FC and GT\&L but declined at MS2. The increase at M\&FC mainly was due to higher volume and improved performance on certain tactical missile programs and improved performance on fire control systems, which partially were offset by declines on air defense programs. The increase at GT\&L primarily was attributable to higher volume on readiness and stability operations, which partially were offset by lower profitability on certain simulation \& training programs in 2010. The decrease at MS2 primarily was attributable to lower volume and performance on undersea warfare system programs and lower volume on ship \& aviation system programs, which partially were offset by higher volume and improved performance on radar system programs in 2010.

During the first six months of the year, operating profit increased at M\&FC and GT\&L but declined at MS2. The increase at M\&FC mainly was due to higher volume and improved performance on certain tactical missile programs and higher volume on air defense programs. The increase at GT\&L primarily was attributable to higher volume on readiness and stability operations, which partially were offset by the absence in 2010 of a benefit recognized in the first quarter of 2009 from favorably resolving a contract matter at simulation \& training programs. The decrease at MS2 primarily was attributable to lower volume and performance on undersea warfare system programs, which partially were offset by higher volume and improved performance on radar system programs in 2010.

Information Systems \& Global Solutions

| (\$ millions) | 2nd Quarter |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 20102 | 2009 |
|  | ---- ---- | ---- | ---- |  |
| Net sales | \$2,688 | \$2,535 | \$5,034 | \$4,87 |
| Operating profit | \$238 | \$224 | \$445 | \$451 |
| Operating margin | 8.9\% | 8.8\% | 8.8\% | 9.3\% |

Net sales for IS\&GS increased by 6 percent for the quarter and 3 percent for the first six months of 2010 from the comparable 2009 periods. In both periods, sales increased in Civil but declined in Defense and Intelligence. Civil increased principally due to higher volume on enterprise civilian services. Defense sales primarily decreased due to lower volume on mission and combat systems activities. Sales in Intelligence programs declined slightly mainly due to lower volume on security solutions, which partially were offset by higher volume in enterprise integration activities.

Operating profit for IS\&GS increased by 6 percent for the quarter and decreased by 1 percent in the first six months of 2010 from the comparable 2009 periods. During the second quarter, operating profit increased in Intelligence and Civil but declined in Defense. The increase in Intelligence programs mainly was due to improved performance on security solutions, enterprise integration activities and other intelligence activities. The increase in Civil was mainly due to higher volume on enterprise civilian services. The decrease in operating profit at Defense primarily was attributable to lower volume on mission and combat systems activities.

During the first six months of the year, operating profit increases in Civil and Intelligence were more than offset by a decline in Defense. The increase in Civil was mainly due to higher volume on enterprise civilian services. The increase in Intelligence programs mainly was due to higher volume and improved performance on enterprise integration and other intelligence activities. The decrease in operating profit at Defense primarily was attributable to lower volume on mission and combat systems activities.

| (\$ millions) | 2nd Quarter |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 20102 |  |
|  | 2010 | 2009 | 2010 |  |
| Net sales | \$2,080 | \$2,056 | \$3,998 | \$3,974 |
| Operating profit | \$245 | \$224 | \$458 | \$436 |
| Operating margin | 11.8\% | 10.9\% | - 11.5\% | \% 11.0\% |

Net sales for Space Systems increased by 1 percent for the quarter and first six months of 2010 from the comparable 2009 periods. In both periods, sales growth at Satellites and Space Transportation partially were offset by declines in Strategic \& Defensive Missile Systems (S\&DMS). The sales growth in Satellites primarily was attributable to higher volume in government satellite activities. There were no commercial satellite deliveries during the second quarter and first six months of 2010 or 2009. The increase in Space Transportation principally was due to higher volume on the Orion program, which partially was offset by lower volume on the space shuttle external tank program. S\&DMS sales decreased mainly due to lower volume on defensive missile and strategic missile programs.

Operating profit for Space Systems increased by 9 percent for the quarter and 5 percent for the first six months of 2010 from the comparable 2009 periods. Operating profit increased in all three lines of business during the quarter. The increase in Space Transportation mainly was attributable to higher volume on the Orion program, which partially was offset by lower volume on the space shuttle's external tank program. Satellites' operating profit increased primarily due to higher volume and improved performance on government satellite programs, which partially was offset by performance on commercial satellite programs. S\&DMS operating profit increased mainly due to improved performance on strategic missile programs. Equity earnings represented 26 percent of operating profit at Space Systems in the second quarter of 2010 , compared to 28 percent in the second quarter of 2009.

During the first six months of the year, operating profit increases in Space Transportation and S\&DMS partially were offset by a decline in Satellites' operating profit. The increase in Space Transportation mainly was attributable to higher equity earnings on the ULA joint venture and higher volume on the Orion program, which partially were offset by lower volume on the space shuttle's external tank program. Satellites' operating profit decreased primarily due to performance on commercial satellite programs and a lower level of favorable performance adjustments on government satellite programs in 2010 as compared to 2009. S\&DMS operating profit increased mainly due to improved performance on strategic missile and defensive missile programs. Equity earnings represented 25 percent of operating profit at Space Systems in the first six months of 2010, compared to 22 percent in the first six months of 2009.

Unallocated Corporate Expense, Net


See the Corporation's 2009 Form 10-K for a description of "Unallocated corporate costs," including the FAS/CAS pension adjustment.

## Income Taxes

Our effective income tax rates were 29.4 percent and 34.7 percent for the quarter and six months ended June 27, 2010 compared to 30.4 percent and 31.0 percent for the quarter and six months ended June 28, 2009. The effective tax rate for the second quarter of 2010 was lower than the comparable period in 2009 primarily due to a reduction in our provision for foreign taxes. The effective tax rate for the first six months of 2010 was higher than the comparable period in 2009 primarily due to the enactment of the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010. These Acts eliminated our tax deduction for company-paid retiree prescription drug expenses to the extent they are reimbursed under Medicare Part D, beginning in 2013. Since the tax benefits associated with these future deductions were reflected as deferred tax assets in our 2009 financial statements, the elimination of the tax deductions resulted in a reduction in deferred tax assets and an increase in income tax expense in the first quarter of 2010. This increase in income tax expense reduced 2010 net earnings by $\$ 96$ million.

The effective tax rates for both periods included tax benefits for U.S. manufacturing activities and dividends related to our employee stock ownership plans. The second quarter and first six months of 2009 tax rates included benefits related to the R\&D credit, which expired on Dec. 31, 2009.

## Discontinued Operations

Discontinued operations includes the operating results for PAE for all periods presented and a $\$ 96$ million tax benefit in 2010 due to the recognition of a deferred tax asset for PAE book and tax differences recorded when the decision was made to dispose of PAE.

Headquartered in Bethesda, Md., Lockheed Martin is a global security company that employs about 136,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The Corporation's 2009 sales from continuing operations were $\$ 44.5$ billion.

## Web site: www.lockheedmartin.com

Conference call: Lockheed Martin will webcast the earnings conference call (listen-only mode) at 11:00 a.m. E.T. on July 27, 2010. A live audio broadcast, including relevant charts, will be available on the Investor Relations page of the company's web site at:
http://www.lockheedmartin.com/investor.

## FORWARD-LOOKING STATEMENTS

Statements in this release that are "forward-looking statements" are based on Lockheed Martin's current expectations and assumptions. Forward-looking statements in this release include estimates of future sales, earnings and cash flow. These statements are not guarantees of future performance and are subject to risks and uncertainties. Actual results could differ materially due to factors such as:

[^0]-- charges from any future impairment reviews that may result in the recognition of losses and a reduction in the book value of goodwill or other long-term assets;
-- the future impact of legislation, rulemaking, and changes in accounting, tax, defense procurement, or export policies;
-- the future impact of acquisitions or divestitures, joint ventures or teaming arrangements; including the potential that a delay in the divestiture of EIG could result in U.S. Government customers electing not to renew existing or award new contracts to EIG;
-- the outcome of legal proceedings and other contingencies (including lawsuits, government investigations or audits, and the cost of completing environmental remediation efforts);
-- the competitive environment for the Corporation's products and services;
-- the ability to attract and retain key personnel; and
-- economic, business and political conditions domestically and internationally.

These are only some of the factors that may affect the forward-looking statements contained in this press release. For further information regarding risks and uncertainties associated with Lockheed Martin's business, please refer to the Corporation's SEC filings, including the "Management's Discussion and Analysis of Financial Condition and Results of Operations," "Risk Factors," and "Legal Proceedings" sections of the Corporation's 2009 annual report on Form 10-K, which may be obtained at the Corporation's website: http://www.lockheedmartin.com/.

It is the Corporation's policy to only update or reconfirm its financial projections by issuing a press release. The Corporation generally plans to provide a forward-looking outlook as part of its quarterly earnings release but reserves the right to provide an outlook at different intervals or to revise its practice in future periods. All information in this release is as of July 26, 2010. Lockheed Martin undertakes no duty to update any forward-looking statement to reflect subsequent events, actual results or changes in the Corporation's expectations. We also disclaim any duty to comment upon or correct information that may be contained in reports published by investment analysts or others.

## NON-GAAP PERFORMANCE MEASURES

The Corporation believes that reporting ROIC provides investors with greater visibility into how effectively Lockheed Martin uses the capital invested in its operations. The Corporation uses ROIC to evaluate multi-year investment decisions and as a long-term performance measure, and also uses ROIC as a factor in evaluating management performance for incentive compensation purposes. ROIC is not a measure of financial performance under generally accepted accounting principles, and may not be defined and calculated by other companies in the same manner. ROIC should not be considered in isolation or as an alternative to net earnings as an indicator of performance.

## The Corporation calculates ROIC as follows:

Net earnings plus after-tax interest expense divided by average invested capital (stockholders' equity plus debt), after adjusting stockholders' equity by adding back adjustments related to postretirement benefit plans.

| (In millions, except percentages) | 2010 Projections |  |
| :---: | :---: | :---: |
|  | April 2010 Curre | nt Update |
| Net Earnings |  |  |
| Interest Expense (multiplied by 65\%) (1) | ) (1) Combined | Combined |
| Return > | >/= \$ 2,860 | >/= \$ 3,000 |
| Average debt ( 2,5 ) |  |  |
| Average equity ( 3,5 ) | 5) Combined | Combined |
| Average Benefit Plan |  |  |
| Adjustments(4,5) |  |  |
| </= \$ |  |  |
| Average Invested Capita | Capital 17,900 | </= \$ 17,650 |
| Return on invested capital | >/= 16.0\% | 17.0\% |

(1) Represents after-tax interest expense utilizing the federal statutory rate of 35 percent. Interest expense is added back to net earnings as it represents the return to debt holders. Debt is included as a component of average invested capital.
(2) Debt consists of long-term debt, including current maturities, and short-term borrowings (if any).
(3) Equity includes non-cash adjustments, primarily to recognize the funded /unfunded status of our benefit plans.
(4) Average Benefit Plan Adjustments reflect the cumulative value of entries identified in our Statement of Stockholders' Equity discussed in Note 11.
(5) Yearly averages are calculated using balances at the start of the year and at the end of
each quarter.

## LOCKHEED MARTIN CORPORATION

Condensed Consolidated Statements of Earnings
Unaudited
(In millions, except per share data and percentages)

## THREE MONTHS ENDED



| Discontinued operations | 0.27 | 0.01 |
| :---: | :---: | :---: |
|  | --- ---- |  |
| Basic earnings per common |  |  |
| share | \$2.25 | \$1.90 |
| Diluted |  |  |
| Continuing operations | \$1.96 | \$1.87 |
| Discontinued operations | s 0.26 | 0.01 |
|  | --- ---- |  |
| Diluted earnings per common share | \$2.22 | \$1.88 |
| Average number of shares outstanding |  |  |
| Basic | 367.6 | 386.9 |
| Diluted | 371.7 | 390.9 |
| Common shares reported in stockholders' equity at quarter end: |  |  |

## SIX MONTHS ENDED



Earnings per common share:
Basic

| Continuing operations | \$3.42 | \$3.58 |
| :---: | :---: | :---: |
| Discontinued operations | 0.28 | 0.01 |
|  | --- ---- |  |
| Basic earnings per common |  |  |
| share | \$3.70 | \$3.59 |
| Diluted |  |  |
| Continuing operations | \$3.38 | \$3.54 |
| Discontinued operations | 0.28 |  |
| - --- | -- ---- |  |
| Diluted earnings per common share | \$3.66 | \$3.55 |
| Average number of shares outstanding |  |  |
| Basic | 370.6 | 390.2 |
| Diluted | 374.7 | 394.2 |
| Common shares reported in stockholders' equity at quarter end: $360.0$ <br> 381.7 |  |  |

(a) It is our practice to close our books and records on the Sunday prior to the end of the calendar quarter. The interim financial statements and tables of financial information included herein are labeled based on that convention.
(b) In June 2010, we announced plans to divest Pacific Architects and Engineers, Inc. (PAE). As a result, the consolidated financial statements have been reclassified to reflect PAE as a discontinued operation.
(c) The 2010 2nd quarter and year-to-date amounts include a $\$ 96$ million tax benefit due to the recognition of a deferred tax asset for PAE book and tax differences recorded when the decision was made to dispose of PAE.

LOCKHEED MARTIN CORPORATION
Net Sales, Operating Profit and Margins (a)
Unaudited
(In millions, except percentages)
THREE MONTHS ENDED

| June 27, | June 28, | \% |
| :---: | ---: | :--- |
| 2010 | 2009 | Change |

Net sales

| Aeronautics | \$3,146 | \$3,086 | 2\% |
| :---: | :---: | :---: | :---: |
| Electronic Systems | 3,528 | 3,395 | 4 |
| Information |  |  |  |
| Systems \& Global |  |  |  |
| Solutions | 2,688 | 2,535 | 6 |
| Space Systems | 2,080 | 2,056 | 1 |
| Total net sales | \$11,442 | \$11,072 | 3\% |

Operating profit

| Aeronautics | $\$ 372$ | $\$ 399$ | $(7) \%$ |
| :--- | :---: | ---: | ---: |
| Electronic Systems | 432 | 425 | 2 |
| Information |  |  |  |
| Systems \& Global <br> Solutions | 238 | 224 | 6 |



Margins

| Aeronautics | $11.8 \%$ | $12.9 \%$ |
| :--- | :---: | ---: |
| Electronic Systems 12.2 | 12.5 |  |
| Information <br> Systems \& Global |  |  |
| Solutions | 8.9 | 8.8 |
| Space Systems <br> Total operating <br> segments | 11.8 | 10.9 |
| $\quad$ Total consolidated | $9.9 \%$ | 11.5 |

## SIX MONTHS ENDED

| June 27, | June 28, | \% |
| :---: | ---: | ---: |
| 2010 | 2009 | Change |

Net sales

| Aeronautics | \$6,079 | \$5,867 | 4\% |
| :---: | :---: | :---: | :---: |
| Electronic Systems | 6,804 | 6,564 | 4 |
| Information Systems \& |  |  |  |
| Global Solutions | 5,034 | 4,875 | 3 |
| Space Systems | 3,998 | 3,974 | 1 |
| Total net sales | \$21,915 | \$21,280 | 3\% |

Operating profit


Margins

| Aeronautics | $11.4 \%$ | $12.9 \%$ |
| :--- | :---: | :---: |
| Electronic Systems | 12.3 | 12.6 |
|  <br> Global Solutions | 8.8 | 9.3 |
| Space Systems <br> Total operating <br> segments | 11.5 | 11.0 |
| $\quad$ Total consolidated | 11.1 | 11.6 |
|  | $9.6 \%$ | $10.0 \%$ |

(a) In June 2010, we announced the realignment of two IS\&GS businesses, Readiness \& Stability Operations (RSO) and Savi Technology, Inc., with our Simulation, Training and Support business to form the Global Training \& Logistics line of business within Electronic Systems. All of the business segment information presented in the attachments has been reclassified to reflect this realignment and to exclude the PAE business from the IS\&GS business segment information for all prior periods presented. PAE is now presented in discontinued operations. In connection with the realignment and divestiture activities announced in June, IS\&GS' name was changed to Information Systems \& Global Solutions, replacing "Services" with "Solutions" to better reflect its focus and scope.

## LOCKHEED MARTIN CORPORATION

Effect of Realignment on ESBA and IS\&GS Net Sales, Operating Profit and Margins (a)
Unaudited
(In millions, except percentages)
THREE MONTHS ENDED

```
June 27, June 28,
    2010 2009
```

Electronic
Systems
Net Sales


Results under old

| structure | $13.1 \%$ <br> $(0.9)$ | $13.2 \%$ <br> $(0.7)$ |
| :--- | :---: | :---: |
| Realignment <br> Reported under <br> new structure | $12.2 \%$ | $12.5 \%$ |

## SIX MONTHS ENDED

June 27, June 28,
20102009

Electronic
Systems
Net Sales


## THREE MONTHS ENDED

| June 27, | June 28, |
| :---: | :---: |
| 2010 | 2009 |
| ----------------- |  |

Information
Systems \& Global
Solutions
Net Sales
---------
Results under old

| structure | $\$ 3,277$ | $\$ 3,018$ |
| :---: | :---: | :---: |
| Realignment | $(440)$ | $\$(319)$ |

PAE to

| discontinued <br> operations | (149) | (164) |
| :--- | ---: | ---: |
|  | ------ |  |

Operating profit

| Results under old structure | \$269 | \$248 |
| :---: | :---: | :---: |
| Realignment | (27) | (19) |
| PAE to discontinued operations (b) | (4) | (5) |
|  | --- --- |  |
| Reported under new structure | \$238 | \$224 |
| Margins |  |  |
| ------- |  |  |
| Results under old structure | 8.2\% | 8.2\% |
| Realignment and exclusions | 0.6 | 0.6 |
| Reported under new structure | 8.9\% | 8.8\% |

## SIX MONTHS ENDED

| June 27, June 28, |  |
| :---: | :---: |
| 2010 | 2009 |

Information
Systems \& Global
Solutions

Net Sales
$\qquad$

| Results under old structure |  | \$6,149 | \$5,779 |
| :---: | :---: | :---: | :---: |
| Realignment |  | (802) | (575) |
| PAE to discontinued operations |  | (313) | (329) |
|  | ---- | ---- |  |
| Reported under new structure |  | \$5,034 | \$4,875 |

Operating profit

Results under old
structure \$502 \$490

Realignment
PAE to
discontinued
operations (b) (14) (10)

Reported under
new structure $===\stackrel{\$ 445}{=}====$

## Margins

## ,

| Results under old <br> structure | $8.2 \%$ | $8.5 \%$ |
| :--- | :--- | :--- |
| Realignment and <br> exclusions | 0.7 | 0.8 |
| Reported under <br> new structure | $8.8 \%$ | $9.3 \%$ |

(a)In June 2010, we announced the realignment of two IS\&GS businesses, Readiness \& Stability Operations (RSO) and Savi Technology, Inc., with our Simulation, Training and Support business to form the Global Training \& Logistics line of business within Electronic Systems. We also announced plans to divest our PAE business. PAE is now presented in discontinued operations. This attachment shows what the results would have been under the old structure before the realignment, the impact of the realignment and the results under the new structure.
(b) Earnings from discontinued operations on the Income Statement includes the operating profit amounts noted above plus interest income, interest expense and income tax expense or benefits. These amounts totaled $\$ 94$ million and $\$ 90$ million in the second quarter and first six months of 2010 as compared to (\$2) million and (\$7) million in the comparable 2009 periods.

LOCKHEED MARTIN CORPORATION

## Selected Financial Data

Unaudited
(In millions, except per share data)
THREE MONTHS ENDED

June 27, June 28,
2010
2009
$\square$
$\qquad$
Unallocated
corporate
expense, net

| FAS/CAS pension <br> adjustment | $\$(110)$ | $\$(115)$ |
| :--- | :---: | :---: |
| Stock <br> compensation <br> expense | $(41)$ | $(42)$ <br> Other, net |
| Unallocated <br> corporate <br> expense, net |  | (37) |
|  | $=====$ |  |

THREE MONTHS ENDED

## June 27, June 28,

20102009
$\qquad$

FAS/CAS pension
adjustment

| FAS pension expense | \$(357) | \$(259) |
| :---: | :---: | :---: |
| Less: CAS costs | (247) | (144) |
| ---- |  |  |
| FAS/CAS pension adjustment | \$(110) | \$(115) |

THREE MONTHS ENDED JUNE 27, 2010 (a)

|  |  |
| :---: | :---: |
| Operating <br> profit | Net <br> earnings |
| ------------------------------------------- | Earnings <br> phare |

Unusual Item -
2010
Elimination of
Medicare Part D
deferred tax

| assets | \$- <br> $===$ | $\$-$ <br> $===$ |
| :--- | :--- | :--- |
|  | $\$-$ |  |
| $===$ |  |  |

SIX MONTHS ENDED


## SIX MONTHS ENDED



June 27, June 28, 2010 2009

FAS/CAS pension
adjustment

| FAS pension |  |  |
| :--- | :---: | :---: |
| expense | $\$(714)$ | $\$(518)$ |
| Less: CAS costs | $(494)$ | $(289)$ |

```
FAS/CAS pension
adjustment $(220) $(229)
```

SIX MONTHS ENDED JUNE 27, 2010 (a)

| Operating | Net <br> profit | earnings |
| :---: | :---: | :---: |
| per |  |  |
| $-----------------~$ | share |  |

Unusual Item -
2010
-----------

| Elimination of |
| :--- |
| Medicare Part D |
| deferred tax |


| assets | \$- | \$(96) |
| :--- | ---: | :--- |
|  | $====$ | \$(0.25) <br> $=====$ |

(a) There were no unusual items reported in the first six months of 2009.

## LOCKHEED MARTIN CORPORATION

Selected Financial Data
Unaudited
(In millions)

## THREE MONTHS ENDED

$\qquad$

| June 27, | June 28, |
| :---: | ---: |
| 2010 | 2009 |
| -------------- |  |
| mortization |  |


| Aeronautics | \$48 | \$47 |
| :---: | :---: | :---: |
| Electronic Systems | 58 | 60 |
| Information Systems \& Global |  |  |
| Solutions | 14 | 17 |
| Space Systems | 44 | 42 |
|  | --- |  |
| Segments | 164 | 166 |



## THREE MONTHS ENDED

| June 27, | June 28, |
| :---: | ---: |
| 2010 | 2009 |
| $----------------~$ |  |

Amortization of purchased intangibles


## SIX MONTHS ENDED

$$
\begin{array}{cr}
\text { June 27, } & \text { June 28, } \\
2010 & 2009
\end{array}
$$

Depreciation and amortization
of plant and equipment


## SIX MONTHS ENDED

| June 27, | June 28, |
| :---: | ---: |
| 2010 | 2009 |

Amortization of purchased
intangibles


LOCKHEED MARTIN CORPORATION
Condensed Consolidated Balance Sheets
(In millions, except percentages)
(Unaudited)

|  | DECEMBER |
| ---: | ---: |
| JUNE 27, | 31, |
| 2010 | 2009 |

Assets

| Cash and Cash Equivalents | \$2,722 | \$2,391 |
| :---: | :---: | :---: |
| Short-Term Investments | 877 | 346 |
| Accounts Receivable, Net | 6,383 | 5,840 |
| Inventories | 2,360 | 2,131 |
| Deferred Income Taxes | 962 | 812 |
| Assets of Discontinued |  |  |
| Operations Held for Sale | 499 | 537 |
| Other Current Assets | 409 | 656 |
| --- | --- |  |
| Total Current Assets | 14,212 | 12,713 |
| Property, Plant and |  |  |
| Equipment, Net | 4,381 | 4,517 |
| Goodwill | 9,797 | 9,810 |
| Purchased Intangibles, Net | 179 | 226 |
| Prepaid Pension Asset | 167 | 160 |
| Deferred Income Taxes | 3,614 | 3,779 |
| Other Assets | 3,889 | 3,906 |
| Total Assets | \$36,239 | \$35,111 |

Liabilities and
Stockholders' Equity

| Accounts Payable | \$2,271 | \$2,014 |
| :---: | :---: | :---: |
| Customer Advances and |  |  |
| Amounts in Excess of Costs |  |  |
| Incurred | 5,180 | 5,039 |
| Liabilities of Discontinued |  |  |
| Operations Held for Sale | 281 | 280 |
| Other Current Liabilities | 4,127 | 3,392 |
| Total Current Liabilities | 11,859 | 10,725 |
| Long-term Debt, Net | 5,019 | 5,052 |
| Accrued Pension Liabilities | s 11,194 | 10,823 |
| Other Postretirement |  |  |
| Benefit Liabilities and |  |  |
| Other Noncurrent |  |  |
| Liabilities | 4,433 | 4,382 |
| Stockholders' Equity | 3,734 | 4,129 |
| Total Liabilities and |  |  |
| Stockholders' Equity | \$36,239 | \$35,111 |

Total debt-to-
capitalization ratio: $===57 \%=={ }^{55 \%}$

## LOCKHEED MARTIN CORPORATION

Condensed Consolidated Statements of Cash Flows
Unaudited
(In millions)
SIX MONTHS ENDED
---------------

| June 27, | June 28, |
| :---: | :---: |
| 2010 | 2009 |

Operating Activities

| Net earnings | \$1,372 | \$1,400 |
| :---: | :---: | :---: |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |  |
| Depreciation and amortization of plant and equipment$351 \quad 356$ |  |  |
| Amortization of purchased intangibles $49 \quad 54$ |  |  |
| Stock-based compensation | on 82 | 72 |
| Excess tax benefits on stock compensation | (8) | (13) |
| Changes in operating assets and liabilities: |  |  |
| Accounts receivable, net | et (552) | (812) |
| Inventories | (197) | 101 |
| Accounts payable | 247 | 118 |
| Customer advances and amounts in excess of costs |  |  |
| incurred | 137 | 219 |
| Other 1, | 1,393 | 859 |
| ----- | -- |  |

Net cash provided by

| operating activities | 2,874 | 2,354 |
| :--- | :--- | :--- |

Investing Activities
Expenditures for property, plant and equipment (223) (299)

Net cash used for short-
term investment
transactions (531)
Acquisition of businesses /
investments in affiliates

Other
(28)
(14)

Net cash used for investing activities

## Financing Activities

| Repurchases of common stock |  | (1,2 | (969) |
| :---: | :---: | :---: | :---: |
| Issuances of common stock and related amounts |  | 37 | 23 |
| Excess tax benefits on stock compensation |  | 8 | 13 |
| Common stock dividends |  | (471) | (449) |
| Cash premium and transaction costs for debt exchange | (47) |  |  |



## LOCKHEED MARTIN CORPORATION

Condensed Consolidated Statement of Stockholders' Equity Unaudited
(In millions, except per share data)

| Additional |  |  |
| :--- | :--- | :--- |
| Common | Paid-In | Retained <br> Stock |
| Capital | Earnings |  |

Balance at December

| 31, 2009 | $\$ 373$ | $\$-$ | $\$ 12,351$ |
| :---: | :---: | :---: | :---: |
| Net earnings | - | - | 1,372 |

Common stock
dividends
declared
(a) - $\quad$ (704)

Stock-based
awards and
other 3251

Common stock
repurchases
(b)

Other
comprehensive
loss

Balance at June 27,
2010 \$360 \$- \$11,988

Accumulated

| Balance at December <br> 31, 2009 | \$(8,595) | 4,129 |
| :---: | :---: | :---: |
| Net earnings | - | 1,372 |
| Common stock dividends declared (a) | - | (704) |
| Stock-based awards and other | - | 254 |
| Common stock repurchases (b) | - | $(1,298)$ |
| Other comprehensive loss | (19) | (19) |
| Balance at <br> June 27, <br> 2010 | \$(8,614) | \$3,734 |

(a) Includes dividends ( $\$ 0.63$ per share) declared and paid in the first and second quarters. This amount also includes a dividend ( $\$ 0.63$ per share) that was declared on June 24,2010 and is payable on September 24, 2010 to stockholders of record on September 1, 2010.
(b) We repurchased 9.7 million shares for $\$ 781.8$ million during the second quarter. Year-to-date, we repurchased 16.2 million common shares for $\$ 1.3$ billion. We have 12.6 million shares remaining under our share repurchase program as of June 27, 2010.

LOCKHEED MARTIN CORPORATION
Operating Data
Unaudited



| Deliveries | 2010 |  | 2009 | 2010 |
| :--- | :---: | :---: | :---: | :---: |
| ------------------- |  |  | ----- |  |
| F-16 | 5 | 8 | 11 | 16 |
| F-22 | 4 | 5 | 8 | 10 |
| C-130J | 6 | 3 | 9 | 6 |

## LOCKHEED MARTIN CORPORATION

Condensed Consolidated Statements of Earnings - Unaudited
(In millions, except per share data and percentages)
THREE MONTHS ENDED

## March 28, <br> 2010

----

| Net sales | $\$ 10,473$ |
| :--- | ---: |
| Cost of sales | ----- |

Gross profit 928
Other income, net 44
Operating profit 972
Interest expense 87

Other non-
operating income
(expense), net 28

Earnings from
continuing
operations before
income taxes 913
Income tax expense 372

Earnings from
continuing
operations 541
Earnings (loss)
from discontinued

| operations (a) | 6 |
| :--- | :--- | :--- |
| Net earnings | --- |
| Effective tax rate | $===$ |
|  | $====$ |

Earnings per common
share:
Basic Continuing operations \$1.45 Discontinued operations 0.01

| Basic earnings per <br> common share | $\$ 1.46$ |
| :--- | :---: |
| Diluted <br> Continuing | $\$ 1.43$ |
| operations <br> Discontinued <br> operations | 0.02 |
| Diluted earnings  <br> per common share --- | $\$ 1.45$ |

THREE MONTHS ENDED



## YEAR ENDED DECEMBER

## 31,



| Earnings from continuing operations before income taxes | 4,687 | 4,357 |
| :---: | :---: | :---: |
| Income tax expense | 1,479 | 1,318 |
| Earnings from continuing operations | 3,208 | 3,039 |
| Earnings (loss) from discontinued operations (a) | 9 | (6) |
| Net earnings | \$3,217 | \$3,033 |
| Effective tax rate | 31.6\% | 30.3\% |

Earnings per common
share:
Basic
Continuing

| operations | \$8.03 | \$7.31 |
| :---: | :---: | :---: |
| Discontinued operations | 0.02 | (0.02) |
|  |  |  |
| Basic earnings per common share | \$8.05 | \$7.29 |
| Diluted |  |  |
| Continuing operations | \$7.84 | \$7.12 |
| Discontinued operations | 0.02 | (0.02) |
| Diluted earnings per common share | \$7.86 | \$7.10 |

(a) In June 2010, we announced plans to divest Pacific Architects and Engineers, Inc. (PAE). As a result, the consolidated financial statements have been reclassified to reflect PAE as a discontinued operation.

LOCKHEED MARTIN CORPORATION
Net Sales, Operating Profit and Margins - Realigned Business Segments Unaudited
(In millions, except percentages)
THREE
MONTHS
ENDED

March 28, 2010

Net sales:

| Aeronautics \$2 | \$2,933 |
| :---: | :---: |
| Electronic Systems | 3,276 |
| Information Systems \& Global Solutions |  |
| Space Systems | 1,918 |
| Total net sales \$10 | \$10,473 |

Operating profit:

| Aeronautics | $\$ 324$ |  |
| :--- | :---: | :---: |
| Electronic Systems | 404 |  |
| Information Systems \& Global Solutions <br> Space Systems | 213 |  |
| Segment operating profit | 1,148 |  |
|  |  |  |
| Unallocated corporate expense, net |  |  |
|  | ---- |  |
| Total operating profit | $====$ |  |

Margins:

| Aeronautics | $11.0 \%$ |  |
| :--- | :---: | :---: |
| Electronic Systems | 12.3 | 8.8 |
| Information Systems \& Global Solutions |  | 8.8 |
| Space Systems | 11.1 |  |
| $\quad$ Total operating segments | 11.0 |  |
| $\quad$ Total consolidated | $9.3 \%$ |  |

## THREE MONTHS ENDED

| March | June |
| :---: | :---: |
| 29, | 28, |
| 2009 | 2009 |
| ------ |  |

Net sales:
----------

| Aeronautics | \$2,781 | \$3,086 |  |
| :---: | :---: | :---: | :---: |
| Electronic Systems | 3,169 | 3,395 |  |
| Information Systems \& Globa | Solutions | 2,340 | 2,535 |
| Space Systems | 1,918 | 2,056 |  |
| Total net sales | \$10,208 | \$11,072 |  |

Operating profit:

| Aeronautics | \$355 | \$399 |  |
| :---: | :---: | :---: | :---: |
| Electronic Systems | 400 | 425 |  |
| Information Systems \& Global | Solutions | 227 | 224 |
| Space Systems | 212 | 224 |  |
| Segment operating profit | 1,194 | 1,272 |  |
| Unallocated corporate expense, net |  | (142) | (194) |
| - ---- | ---- |  |  |
| Total operating profit | \$1,052 | \$1,078 |  |

Margins:

|  |  |  |  |
| :--- | :---: | :---: | :---: |
| Aeronautics | $12.8 \%$ | $12.9 \%$ |  |
| Electronic Systems | 12.6 | 12.5 |  |
| Information Systems \& Global Solutions | 9.7 | 8.8 |  |
| Space Systems | 11.1 | 10.9 |  |
| Total operating segments |  | 11.7 | 11.5 |
|  |  |  |  |
| Total consolidated | $10.3 \%$ | $9.7 \%$ |  |

THREE MONTHS ENDED
$\qquad$

September December
27, 31,

Net sales:


Margins:

| Aeronautics | $12.9 \%$ | $13.1 \%$ |  |
| :--- | :---: | :---: | :---: |
| Electronic Systems | 12.4 | 11.6 |  |
| Information Systems \& Global Solutions | 9.1 |  | 9.9 |
| Space Systems | 11.4 | 11.5 |  |
| Total operating segments |  | 11.6 |  |
| Total consolidated | $9.9 \%$ | 11.6 | $10.2 \%$ |

YEAR ENDED DECEMBER
31,
$\qquad$
$2008 \quad 2007$
$\qquad$
Net sales:

|  |  |  |
| :--- | ---: | :---: |
| Aeronautics | $\$ 11,473$ | $\$ 12,303$ |
| Electronic Systems | 12,803 | 12,046 |
| Information Systems \& Global Solutions | 9,623 | 8,680 |
| Space Systems | 8,027 | 8,203 |



## LOCKHEED MARTIN CORPORATION

Selected Financial Data - Realigned Business Segments Unaudited
(In millions)
THREE MONTHS ENDED

March 28, 2010

Depreciation and amortization of plant and equipment

| Aeronautics | \$47 |
| :---: | :---: |
| Electronic Systems | 54 |
| Information Systems \& Global Solutions |  |
| Space Systems | 43 |
| Segments | 158 |
| Unallocated corporate expense, net |  |
| Total depreciation and amortization of equipment | ant and \$172 |

Amortization of purchased intangibles

| Aeronautics | $\$ 12$ |  |
| :--- | :---: | :---: |
| Electronic Systems <br> Information Systems \& Global Solutions | 6 |  |
| Space Systems | 1 | 8 |

THREE MONTHS ENDED

| March June | September | December |
| :---: | :---: | :--- |
| 29,28, | 27,31, |  |
| 20092009 | 2009 | 2009 |
| $------------~$ | --- |  |

Depreciation and
amortization of plant
and equipment

| Aeronautics | \$47 \$ | \$47 | \$49 | \$5 |
| :---: | :---: | :---: | :---: | :---: |
| Electronic Systems | 58 |  | 61 | 6 |
| Information Systems \& |  |  |  |  |
| Global Solutions | 14 | 17 | 17 | 18 |
| Space Systems | 43 | 42 | 46 | 51 |
| Segments | 1621 | 166 | 173 | 19 |
| Unallocated corporat expense, net |  | 15 | 15 | 16 |
| Total depreciation and amortization of plant and equipment \$175 \$181 |  |  |  |  |

Amortization of purchased
intangibles


Depreciation and amortization of plant and equipment

| Aeronautics \$190 | \$181 |  |
| :---: | :---: | :---: |
| Electronic Systems 257 | 230 |  |
| Information Systems \& Global Solutions | 61 | 65 |
| Space Systems 166 | 136 |  |
| Segments 674 | 612 |  |
| Unallocated corporate expense, net | 53 | 54 |
| Total depreciation and amortization of plant and equipment $\$ 727$ | \$666 |  |
| Amortization of purchased intangibles |  |  |
| Aeronautics \$50 | \$50 |  |
| Electronic Systems 18 | 34 |  |
| Information Systems \& Global Solutions | 36 | 48 |
| Space Systems 5 | 9 |  |
| Segments 109 | 141 |  |
| Unallocated corporate expense, net | 9 | 12 |
| Total amortization of purchased intangibles | \$118 | \$153 |

## LOCKHEED MARTIN CORPORATION

Backlog - Realigned Business Segments
Unaudited
(In millions)

| March 28, | March 29, | June 28, |
| :---: | :---: | :---: | :---: |
| 2010 | 2009 | 2009 |
| $---------~$ |  |  |

Backlog:

## --------

| Aeronautics | $\$ 26,000$ | $\$ 27,100$ | $\$ 27,900$ |
| :--- | :---: | :---: | :---: |
| Electronic Systems | 22,300 | 24,000 | 22,100 |
| Information Systems \& Global |  |  |  |
| Solutions | 10,600 | 11,400 | 10,400 |
| Space Systems | 15,700 | 17,800 | 18,400 |
| Total backlog | $\$ 74,600$ | $\$ 80,300$ | $\$ 78,800$ |
|  | $=======$ | $=\mathbf{=}===$ | $=======$ |

September 27, December 31, December 31,
200920092008
$\qquad$

Backlog:
--------

| Aeronautics | \$25,900 | \$26,700 | \$27,200 |
| :---: | :---: | :---: | :---: |
| Electronic Systems | 21,700 | 23,100 | 23,500 |
| Information Systems \& Global |  |  |  |
| Solutions | 10,200 | 10,900 | 11,800 |
| Space Systems | 18,000 | 16,800 | 17,900 |
| Total backlog | \$75,800 | \$77,500 | \$80,400 |

First Call Analyst: Randa Middleton
FCMN Contact:
SOURCE: Lockheed Martin Corporation
Web Site: http://www.lockheedmartin.com/
https://news.lockheedmartin.com/2010-07-27-LOCKHEED-MARTIN-ANNOUNCES-SECOND-QUARTER-2010RESULTS


[^0]:    -- the availability of government funding for our products and services both domestically and internationally due to performance, cost growth, or other factors;
    -- changes in government and customer priorities and requirements (including changes to respond to the priorities of Congress and the Administration, budgetary constraints, and cost-cutting initiatives);
    -- the impact of economic recovery and stimulus plans and continued military operations in Iraq and Afghanistan on funding for existing defense programs;
    -- failure to have key programs recertified after notice of exceeding cost-growth thresholds specified by the Nunn-McCurdy process;
    -- the award or termination of contracts
    -- actual returns (or losses) on pension plan assets, interest and discount rates and other changes that may affect pension plan assumptions;
    -- the effect of capitalization changes (such as share repurchase activity, advance pension funding, option exercises, or debt levels) on earnings per share;
    -- difficulties in developing and producing operationally advanced technology systems;
    -- the timing and customer acceptance of product deliveries;
    -- materials availability and performance by key suppliers, subcontractors and customers;

