

Lockheed Martin's Energy Efficiency Team Last Year Saved Customers 400 Million Kilowatt Hours Of Electricity And 4 Million Therms Of Gas

Team Saves Customers Enough Energy to Power More than 40,000 Homes for a Year

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Lockheed Martin's energy efficiency team helped save more than 400 million kilowatt hours of electricity and four million therms of natural gas in 2009. That is enough energy to power more than 40,000 homes for a year. From a greenhouse gas emissions perspective, it is the equivalent of taking 55,000 cars off the road for the year.

One of the nation's largest implementers of energy efficiency programs, Lockheed Martin currently manages energy efficiency programs for a number of utilities and state agencies, including Pacific Gas & Electric, Southern California Edison, Pepco Holdings, AmerenUE, Silicon Valley Power, Cascade Natural Gas, the Energy Trust of Oregon, and the New York State Energy Research and Development Authority.

From a Commercial and Industrial Efficiency perspective, Lockheed Martin's team manages major process-oriented and other energy-efficiency upgrades to help utility companies' largest customers reduce power demand, save energy, improve productivity, reduce emissions and waste materials, and become more competitive. Working with utilities and state agencies, Lockheed Martin manages customer outreach, performs energy audits and assessments, designs and implements programs, and distributes program incentives, as well as monitors and validates results and energy saved.

Lockheed Martin's team also works on behalf of utilities, federal, state and regional groups to design, implement and promote energy efficiency programs with retailers, contractors, and builders that save homeowners energy.

"In our pursuit of a clean energy future, Lockheed Martin is proud to help utilities focus on energy efficiency -- the cleanest, cheapest, fastest energy source," said Frank Armijo, Lockheed Martin vice president of Energy and Environmental Services. "Many of our Nation's utilities are taking a leadership role and empowering their customers to manage and reduce their energy usage and costs while protecting the environment. And the benefit to the utility, the ability to meet their customers' energy needs without building additional power plants. "

Lockheed Martin supports its clients in addressing the nation's energy and climate challenges in the areas of energy efficiency and management, next-generation alternative power generation, and climate monitoring. The Corporation provides a full range of energy solutions to the government and regulated industry, including the Department of Energy, Environmental Protection Agency, state and regional energy organizations, utilities and businesses.

Headquartered in Bethesda, Md., Lockheed Martin is a global security company that employs about 140,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The Corporation reported 2009 sales of \$45.2 billion.

*Using calculation tools provided by U.S. Energy Information Administration

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