

# Kevin W. Billings Joins Lockheed Martin Energy Team

*Former Leader of Air Force Installations and Energy Programs to Focus on Company's Federal Energy Performance Contracting Programs*

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ROCKVILLE, Md.

Lockheed Martin today announced the addition of Kevin W. Billings to its Energy Services team. As Director of Federal Energy Efficiency Programs, Billings will support business development and program operations related to Lockheed Martin's pursuits of Federal Energy Savings Performance Contracts.

Prior to his new role, Billings was the Acting Assistant Secretary of the United States Air Force for Installations, Environment & Logistics. He was responsible for managing facilities and programs in support of the Air Force's 188 installations worldwide, including supply chain logistics, infrastructure and environmental, safety and occupational health to support the war fighters and their families. As the senior energy official, Billings led the Air Force Energy Strategy and was focused on helping reduce its energy consumption in support of DoD and Presidential Directives for greater energy independence and national security. His responsibilities included developing and mandating energy strategy and policies, meeting energy goals, reporting the energy security posture, and managing the Air Force's culture change related to energy usage.

"Kevin has a wide-range of experience managing energy reduction initiatives, including expertise in change management. He will be instrumental in helping Lockheed Martin develop and deliver energy efficiency solutions to our federal customers," said Tom Grumbly, Lockheed Martin's vice president of Energy and Security Services.

In December of 2008, Lockheed Martin was selected by the U.S. Department of Energy to compete for future IDIQ task orders under its Energy Savings Performance Contracts (ESPC). Lockheed Martin is approved to help the Federal government reduce its energy costs and environmental impact through increased energy efficiency, additional use of renewable energy, and improved utility management decisions at Federal sites. All totaled, the tasks will have a maximum ceiling value of \$80 billion over the 11-year period of the contract.

Before joining the Air Force in 2007, Billings had held a series of leadership positions in the private sector, with nonprofit organizations, and at the federal government. His experience includes Enterra Solutions, mCapitol Management, ICF Kaiser International, Westinghouse Electric Corporation, The American Nuclear Energy Council and staff work within the House of Representatives. Billings has a Bachelor's of Arts in Political Science from the University of Puget Sound and has participated in the Executive Development Program at the Wharton School of Business, University of Pennsylvania.

Lockheed Martin is working with its customers to address the nation's energy and climate challenges in the areas of energy efficiency, management, next-generation alternative energies, and climate monitoring. The Corporation provides a full range of energy solutions to the government and regulated industry, including the DOE, state and regional energy organizations, utilities and businesses. Lockheed Martin is one of the nation's largest implementers of energy efficiency programs for utility customers.

Headquartered in Bethesda, Md., Lockheed Martin is a global security company that employs about 146,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The corporation reported 2008 sales of \$42.7 billion.

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