Lockheed Martin Wins $89 Million U.S. Defense Contract To Converge Distribution Information Systems

LM Team will Transform Distribution Systems to Boost War Fighter Confidence in Delivery of Supplies

Lockheed Martin has won an initial $89-million information convergence contract from the U.S. Transportation Command (USTRANSCOM) and the Defense Logistics Agency (DLA) to help enhance the performance of the military's distribution network. The Lockheed Martin team, including SAIC, Data Networks Corporation, PRTM, BearingPoint, Rainbow Data Systems, Innolog, Business Objects, Teradata and Oakland Consulting, was awarded the fixed-price, multi-year contract, which includes provisions for supplemental task orders in future years.

The contract calls on the Lockheed Martin team to merge DLA's Integrated Data Environment (IDE) distribution system with USTRANSCOM's Global Transportation Network (GTN) into a unified system called IDE/GTN Convergence (IGC). Lockheed Martin built and maintains GTN and will synchronize the systems with other information systems.

IGC will provide a common information platform that enables the military to more collaboratively and cost-effectively improve end-to-end supply visibility, responsiveness, decision-making, service and logistics processes. The platform includes a single repository and universal access to logistics data so that any user or developer can easily find, access or manage supply chain information.

"We're honored to continue our partnership with DLA and USTRANSCOM and to help meet the challenge of creating a more responsive and reliable distribution system," said Angie Heise, director of Lockheed Martin's Savi Logistics Systems. "By seamlessly fusing information from myriad systems, IGC will provide a single data source for distribution information."

The Lockheed Martin proposal incorporates a Services Oriented Architecture (SOA) framework, which allows the IGC platform to enrich and expand its support capabilities through integration with other software systems. The solution also allows for the development of user communities on the IGC platform to collaborate on best practices that can continuously reinforce improvements throughout the information platform. These "self-service" capabilities enable program managers, developers, data partners, and the war fighter to build, discover, customize, and better supply transportation information.

Headquartered in Bethesda, Md., Lockheed Martin employs about 140,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The Corporation reported 2007 sales of $41.9 billion. For additional information, visit http://www.lockheedmartin.com/.

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