

# Lockheed Martin Wins Air Force Personnel Service Delivery Transformation - Strategic Partnership Contract

*Company to partner with the Air Force to automate and transform personnel services*

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A Lockheed Martin team was selected by the United States Air Force to serve as its strategic partner for personnel service delivery transformation. The contract calls for the development of a long-range strategic plan as well as the providing support for the operation and management of Air Force personnel IT systems. Valued at \$234 million, the U.S. Air Force Personnel Services Delivery Transformation - Strategic Partnership (PSDT-SP) contract is a single award Indefinite Delivery/Indefinite Quantity 8 year contract.

The PSDT-SP program was established through the consolidation of 25 existing contracts by the Air Force Deputy Chief of Staff for Manpower, Personnel & Services to better serve the Total Force by transforming the Air Force personnel service delivery model through business process reengineering.

Lockheed Martin's AF PSDT team will form a strategic partnership with the Air Force dedicated to its transformational needs and support of current operations. Lockheed Martin has teamed with a host of other top-rated transformation and Information Technology companies including Booz Allen Hamilton, Reston, Va.; CTalk, Inc. (OCTalk), King of Prussia, Pa.; Exeter Government Services, Beavercreek, Ohio; and numerous San Antonio-based companies. These include Diversified Technical Services, Inc. (DTSI); dNovus RDI; Karta Technologies, Inc.; STG, Inc.; AnviCom/Command Federal; and FEDITC LLC.

Steve Lubniewski, president of the Enterprise Solutions & Services business unit at Lockheed Martin, said, "As a long term partner with the Air Force Personnel Center, Lockheed Martin has a deep knowledge of what it takes to maintain the current Military Personnel Data System environment.

"The Lockheed Martin team will ensure that current operations are maintained during this major transformation. Throughout this period we will deliver the continuous positive service and support the men and women of the Air Force expect and receive as they serve our country around the world," he said.

Headquartered in Bethesda, Md., Lockheed Martin employs about 140,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The Corporation reported 2007 sales of \$41.9 billion.

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