Lockheed Martin Wins Role With State Of Texas Seat Management

Company among those selected to compete for tasks

A team headed by Lockheed Martin has been selected by the Texas Department of Information Resources (DIR) to compete for future managed services task orders to meet Texas government computing needs.

The individual delivery orders will be designed to transform managed services in Texas. Seat Management Services is a service function in which an entity, such as a Texas governmental entity, transfers its responsibilities to a vendor, such as Lockheed Martin, to manage its computing needs. Services provided under these delivery orders are expected to include hardware and software refresh, break/fix, on-site support, move/add/change (MACs) services, help desk, asset management, and security services.

The Seat Management Services contract is an indefinite-delivery- indefinite-quantity (IDIQ) vehicle, with not-to-exceed rates, awarded by DIR with an estimated contract value of more than $400 million over five years. A number of other companies will also be selected by DIR to compete for the managed services delivery orders.

"Lockheed Martin has been the Nation's largest provider of information technology to the federal government for the past 13 years. We plan to leverage our best practices from that extensive government experience to provide Texas with the best information technology and managed services. We look forward to developing this relationship with the state and its many municipalities in the future," said Ron Stefano, vice president for Enterprise Solutions at Lockheed Martin.

The first delivery order is expected to be announced in September 2007 and is likely to include desktop and laptop hardware, asset management, break-fix and unwind services.

Headquartered in Bethesda, Md., Lockheed Martin employs about 140,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The corporation reported 2006 sales of $40 billion.

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