## Lockheed Martin Presents Vision For Next-Generation Logistics Systems

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During a press briefing today at the National Press Club in Washington, D.C., Lockheed Martin showcased its broad credentials in logistics and sustainment, and presented its vision for next-generation logistics systems that will anticipate support requirements and increase customer effectiveness through extended life cycles and global supply networks.

"Our approach is to create integrated solutions that support our customers, maximize mission effectiveness, and improve operational efficiencies," said Lou Kratz, vice president of Lockheed Martin's Focused Logistics.

Lockheed Martin is a major supplier of logistics systems and services to military and civil government customers. The corporation provides solutions for platform maintenance and repair, material readiness and distribution, and global supply chain command and control.

The briefing covered the depth of Lockheed Martin's logistics expertise, from the F-35 Joint Strike Fighter (JSF) platform logistics to the intransit- visibility of the Global Transportation Network (GTN) and the Radio Frequency Identification (RFID) solutions of the newly-acquired Savi Technology.

"Our integrated approach to logistics covers the entire gamut of military operations," said Kratz.

"Our system integration expertise and deep customer knowledge enable Lockheed Martin to design and support platforms that need less maintenance. This enables platforms to last longer and creates global supply networks that extend from the factory to the warfighter."

Lockheed Martin has proven logistics capabilities in areas such as:

Platform Logistics: Sustainment of complex defense systems where we assure mission availability in partnerships with our military customers.

Supply Chain Management and Global In-Transit Visibility: Multitiered, complex supply chains to ensure material availability to fixed bases and deployed units.

Logistics Command & Control: Development and implementation of information management solutions and tools to see, manage and control complex military logistics networks to ensure warfighters receive the material and technical support they require at home and abroad.

RFID Technology: Delivery of powerful, RFID networked solutions for focused logistics worldwide, adding value to the user in the defense, homeland security, civilian or commercial sectors.

Headquartered in Bethesda, Md., Lockheed Martin employs about 140,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The corporation reported 2005 sales of \$37.2 billion.

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