Lockheed Martin Signs I-GUIDES(TM) UID Compliancy Software Distribution Agreement With WFI

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Lockheed Martin has signed a distribution agreement with Wireless Facilities, Inc. (WFI), authorizing WFI to distribute Lockheed Martin's I-GUIDES(TM) Compliancy software.

I-GUIDES(TM) is a flexible, easy-to-install Web-based software application that streamlines the management of the Unique Identification (UID) process, an automated product and component identification and tracking system, now required by the Department of Defense (DoD). Lockheed Martin offers the I-GUIDES(TM) Compliancy application to DoD contractors and suppliers as either an application license for in-house installation or as a Web-based subscription service.

"UID provides the Defense Department a comprehensive system to track materials and equipment, and requires suppliers to take on new responsibilities in business with the Defense Department," said Richard Erickson, Lockheed Martin's program manager for I-GUIDES(TM). "Lockheed Martin's I-GUIDES(TM) is a great tool to meet government requirements, and this agreement allows distributors like WFI to include I-GUIDES(TM) as a value add to their overall customer solution."

Under the distribution agreement, WFI will incorporate the I-GUIDES(TM) product into its UID compliancy solution offering.

"UID and Radio Frequency Identification (RFID) mandates have converged and become a perplexing reality for many DoD suppliers," said Phil Mattox, senior vice president of Business Development for WFI Government Services, Inc. "We believe the addition of the I-GUIDES(TM) UID software will significantly complement our skill sets in logistics management and RFID implementation, and enhance the Total Solutions Concept we currently deliver to our customer base."

I-GUIDES(TM) is also available through a distribution network across the United States, including several printer manufacturers, direct part-mark device manufacturers and reader/verifier companies in the UID/RFID industry.

Headquartered in San Diego, CA, WFI is an independent provider of systems engineering, network services and technical outsourcing for the world's largest wireless carriers, enterprise customers and for government agencies. The company provides the design, deployment, integration, and overall management of wired and wireless networks which deliver voice and data communication, and which support advanced security systems. WFI has performed work in over 100 countries since its founding in 1994. News and information are available at http://www.wfinet.com/ .

Headquartered in Bethesda, MD, Lockheed Martin employs about 130,000 people worldwide and is principally engaged in the research, design, development, manufacture and integration of advanced technology systems, products and services.

For additional information, visit our web site:http://www.i-guides.com/ or http://www.lockheedmartin.com/ .

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