TSI Telecommunication Services Partners With Lockheed Martin In Outsourcing

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An Oregon-based enterprise solution center of information technology leader Lockheed Martin Corporation will meet worldwide IT support needs of TSI Telecommunications Inc., following a five-year outsourcing agreement signed by the two companies.

The comprehensive IT and business management arrangement gives Tampa, Fla.-based TSI access to state-of-the-art server hosting, network monitoring and administration, help desk, offsite data storage and other managed services provided by Lockheed Martin Information Technology for commercial and government clients.

As operator of the world's largest wireless data clearinghouse, which provides clearing and settlement of roaming billing records for wireless operators, TSI decided to migrate its IT infrastructure to Lockheed Martin because it sought a highly regarded, full-service IT leader who could meet its demanding requirements.

"Because of the tremendous volume, speed, and accuracy required by TSI around the clock and around the world, it was critical that TSI link up with an infrastructure management partner that can support these demands," said Paul Wilcock, TSI vice president - Technology. "Based on performance to date, we've made the right choice," Wilcock added.

Cena Paxton, TSI's manager for supplier management also praised Lockheed Martin's "well-documented track record of success of focusing on client satisfaction. In our view, they are helping TSI deliver value to our customer base throughout the world," she said.

Bob Lohfeld, President of Lockheed Martin Information Technology's Commercial Enterprise Solutions unit, said, "Lockheed Martin brings great depth to TSI and a full spectrum of capabilities in IT solutions. We are proud to add TSI to our client base. We know that helping TSI meet its objectives further strengthens our `human side of outsourcing' approach."

Lockheed Martin Information Technology operates several enterprise solution centers nationwide to handle desktop and network support requirements. Lohfeld's organization manages the company's Northwest Data Center in Hillsboro, Ore., which will provide the anchor support for the new commercial client.

TSI Telecommunication Services Inc. (TSI) is a leading provider of mission critical business, technical and network solutions. Operating one of the industry's largest Signaling System 7 (SS7) networks, the company provides more than 250 telecom operators throughout the world with robust intelligent network technology and interoperability services. Products include mobile data, roaming, fraud and carrier access billing solutions as well as many other service bureau applications. TSI is a privately held corporation based in Tampa, Fla., U.S.A. www.tsiconnections.com CUSIP: 87287VAB8; Bloomberg Tickers: TSITEL (Bond) 32497Z (Equity)

Headquartered in Bethesda, Maryland, Lockheed Martin is a global enterprise principally engaged in the research, design, development, manufacture and integration of advanced technology systems, products and services. Information Technology is a business unit of Lockheed Martin providing information technology business systems, managed services and infrastructure solutions to customers throughout the world. www.outsourcing.lockheedmartin.com

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