

# Lockheed Martin And IntraLearn Announce Teaming Agreement To Expand Into The Commercial E-Learning Market

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Lockheed Martin Training and IntraLearn Software Corporation announced today a teaming agreement to provide a complete e-Learning solutions for companies, organizations and higher education establishments. Under the agreement, Lockheed Martin Training will integrate and create e-learning course content and IntraLearn's e-Learning delivery platform will make the training available worldwide.

Lockheed Martin Training offers a fully integrated e-learning system to manage and deliver web-based curriculum via the Lockheed Martin Naval Electronics & Surveillance Systems (NE&SS)- Surface Systems Electronic Training Environment (ETE). The ETE distributes Interactive Multimedia Instruction (IMI)-based course content coupled with IntraLearn's Learning Management System (LMS) for customer-specific training material. The IMI formats range from Interactive Courseware (ICW) to surface simulations that allow students to learn and practice their course content electronically.

IntraLearn's e-Learning application software is a proven product with more than 2 million users worldwide. The system enables customers to oversee and manage their employees' training activities including tracking and reporting, remote registration, billing, course progress with collaboration, assessments and examinations. In addition to allowing user-configurable profiles, the software provides a comprehensive interactive experience providing connectivity between students and teachers. The IntraLearn LMS is Aviation Industry Computer Based Training (CBT) Committee (AICC) certified, and IMS/LRN 2.0 and SCORM compliant.

"Using both Lockheed Martin and IntraLearn's technologies will provide cost effective e-learning service to governmental, commercial and educational customers in a global market," notes Joe Schmid, manager of Lockheed Martin's Commercial Training Programs. "Through the Electronic Training Environment, the Lockheed Martin/IntraLearn team provides exceptional value to the e-Learning marketplace."

"This major partnership with Lockheed Martin is a milestone for IntraLearn," added Peter Banhazi, executive vice president, IntraLearn Software Corporation. "We look forward to contributing our leading-edge e-Learning technology and expertise to the ETE e-Learning environment. The partnership aims to expand the role that web-based training plays in government agencies, the military and the high-end of the commercial mid- market and opens expansive new markets for IntraLearn."

IntraLearn Software Corporation (<http://www.intralearn.com/>), founded in 1994 and headquartered in Northboro, Massachusetts, is the leading provider of configurable e-learning applications to mid-market enterprises. Used worldwide by 450 organizations to provide e-learning to over 2 million learners, IntraLearn makes e-learning affordable so corporations, learning service providers and educators can rapidly create, deliver and measure standards-based interactive learning over the Internet and intranets.

Lockheed Martin Training is a leader in the design, development, installation, operation and integration of training and simulation systems for global defense, civil and commercial markets. Training products and services in the Lockheed Martin Training line of business portfolio span the training continuum of live, virtual, constructive and test-instrumentation domains for flight, naval, and ground systems applications.

Naval Electronic & Surveillance Systems (NE&SS)-Surface Systems supports Lockheed Martin Training initiatives. Headquartered in Baltimore, Maryland, NE&SS provides surface ship and submarine combat, antisubmarine warfare and ocean surveillance systems, missile launching systems, radar and sensor systems, ship systems integration and system engineering services, and other advanced systems and services to customers worldwide. NE&SS is the largest business

organization in the Lockheed Martin Systems Integration business area.

Headquartered in Bethesda, Maryland, Lockheed Martin Systems Integration is one of four principal business areas within the Lockheed Martin Corporation . The other business areas are aeronautics, space and technology services.

For additional information on Lockheed Martin Corporation, visit:

<http://www.lockheedmartin.com/>

For information on Lockheed Martin Naval Electronics & Surveillance Systems

visit:

<http://ness.external.lmco.com>

For additional information on NE&SS-Surface Systems, visit:

<http://ness.external.lmco.com/nessm>

For additional information on IntraLearn, visit:

[www.intralearn.com](http://www.intralearn.com)

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